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E.O. 12958: N/A

TAGS: BEXP ETRD ETTC RS

SUBJECT: EXTRANCHECK: PRE-LICENSE CHECK: JSC PRIBOR.RU, MOSCOW, RUSSIA, LICENSE NO. D374431

REFTEL: USDOC 04317

- 11. Unauthorized disclosure of the information provided below is prohibited by Section 12C of the Export Administration Act.
- 12. Reftel requested a Pre-license check to determine the legitimacy and reliability of the end-user, JSC Pribor.ru, Moscow, Russia. The company is listed on BIS license application D374431 as the ultimate consignee of two infrared imagers, Cantronic systems IR980. These items are controlled for national security and nuclear non-proliferation reasons under ECCN 6A003. The licensee is Cantronic International, 2724 Summer St. NE, Minneapolis, MN 55413.
- 13. On June 19, 2007, Export Control Attache Donald Pearce and FSN Natalya Shipitsina conducted the requested pre-license check at the offices of JSC Pribor.ru (Pribor), Schelkovskoe Shosse 23a, Moscow, Russia. The export control team met with Aleksey Lisin, Executive Director.
- 14. Pribor was founded one year ago as a procurement agent and distributor of testing and diagnostic tools for heavy industry. The company specializes in the metallurgical and shipbuilding industries, and has approximately 3000 clients nationwide. Their client list consists of both commercial and government end users, including the Federal Atomic Energy Agency (Russian acronym ROSATOM) and the Federal Housing Administration (Russian abbreviation ZhKA). Pribor has 12 distributors located throughout Russia. Pribor employs approximately 400 at its headquarters, located in a multiple-tenant commercial facility in northern Moscow.
- 15. Pribor plans on using the imagers in reftel as demonstration units for potential clients. Two managers, Mr. Lisin and a sales manager to be determined, will be responsible for the demonstrations to potential clients. The company plans on marketing the devices for a variety of non-destructive testing and preventative maintenance purposes. When not in use, the imagers will be stored in a safe in Mr. Lisin's office. Cantronic advised Mr. Lisin of the license conditions normally applied to demonstrator units.
- 16. Security at the facility is maintained 24 hours a day, seven days a week. Access to the offices is granted only by presentation of a valid employee ID or

passport, which is scanned and saved on a computer. An electronic security system is in place at the office as well. Any equipment brought into or out of the complex is checked by security, and logs of all equipment are kept.

17. Recommendations: Post recommends JSC Pribor.ru, Moscow, Russia, as a reliable recipient of sensitive U.S. origin commodities. It is requested that post be notified of final disposition of the application, and of any shipments for this organization in order to conduct appropriate FCS follow-up and statistical reporting.

(FCS MOSCOW/SBOZEK/DPEARCE)

BURNS